

Independent Insurance Agents of Wisconsin

Total Lobbying Effort

Total Lobbying Expenditures

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
\$36,377.04	\$20,975.25	\$23,013.74	\$19,353.69	\$99,719.72

Total Hours Communicating

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
65.25	30.25	47.75	10.75	154.00

Total Hours Other

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
93.25	32.25	97.00	24.25	246.75

Hours Lobbied on Each Matter

Lobbying Effort On Legislative Bills And Resolutions

Assembly Bill 4

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
40.00 (25%)				40.00 (10%)

Senate Bill 7

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
24.00 (15%)				24.00 (6%)

Assembly Bill 210

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
	9.00 (15%)		4.00 (10%)	13.00 (3%)

Senate Bill 203

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
	6.00 (10%)			6.00 (1%)

Assembly Bill 312

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
			12.00 (35%)	12.00 (3%)

Assembly Bill 541

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
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2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
		14.00 (10%)	2.00 (5%)	16.00 (4%)

Senate Bill 378

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
		36.00 (25%)	5.00 (15%)	41.00 (10%)

Senate Bill 429

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
		14.00 (10%)	4.00 (10%)	18.00 (4%)

Assembly Bill 426

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
		14.00 (10%)		14.00 (3%)

Lobbying Effort On Topics Not Yet Assigned A Bill Or Rule Number

All health insurance policy legislation and regulation

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
	9.38 (15%)		3.50 (10%)	12.88 (3%)

All property and casualty insurance laws and regulations

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
	6.25 (10%)			6.25 (2%)

Commission limits for long-term care, nursing home and home health care policies

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
			1.75 (5%)	1.75 (< 1%)

All insurance agent legislation

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
		14.48 (10%)	3.50 (10%)	17.98 (4%)

Minor Efforts

(Time spent on matters each of which accounted for less than 10% of the organization's lobbying)

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
87 (55%)	28 (45%)	43 (30%)		158.74 (39.61%)

Other Matters

Includes time spent on:

- Gubernatorial nominations
- Matters on which the organization made no lobbying communication

2011	2011	2012	2012	Total
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January - June	July - December	January - June	July - December	Total
7.93 (5%)	3.13 (5%)	7.24 hours (5%)		18.30 (4.57%)